

ESSENTIALS

- Cell phone
- **QR Code Reader App**
- Paper and Pen, or Laptop
- Active participation
- Fun and open attitude



WIFI Password: **TBD**



Rotary

Southwest
PELS

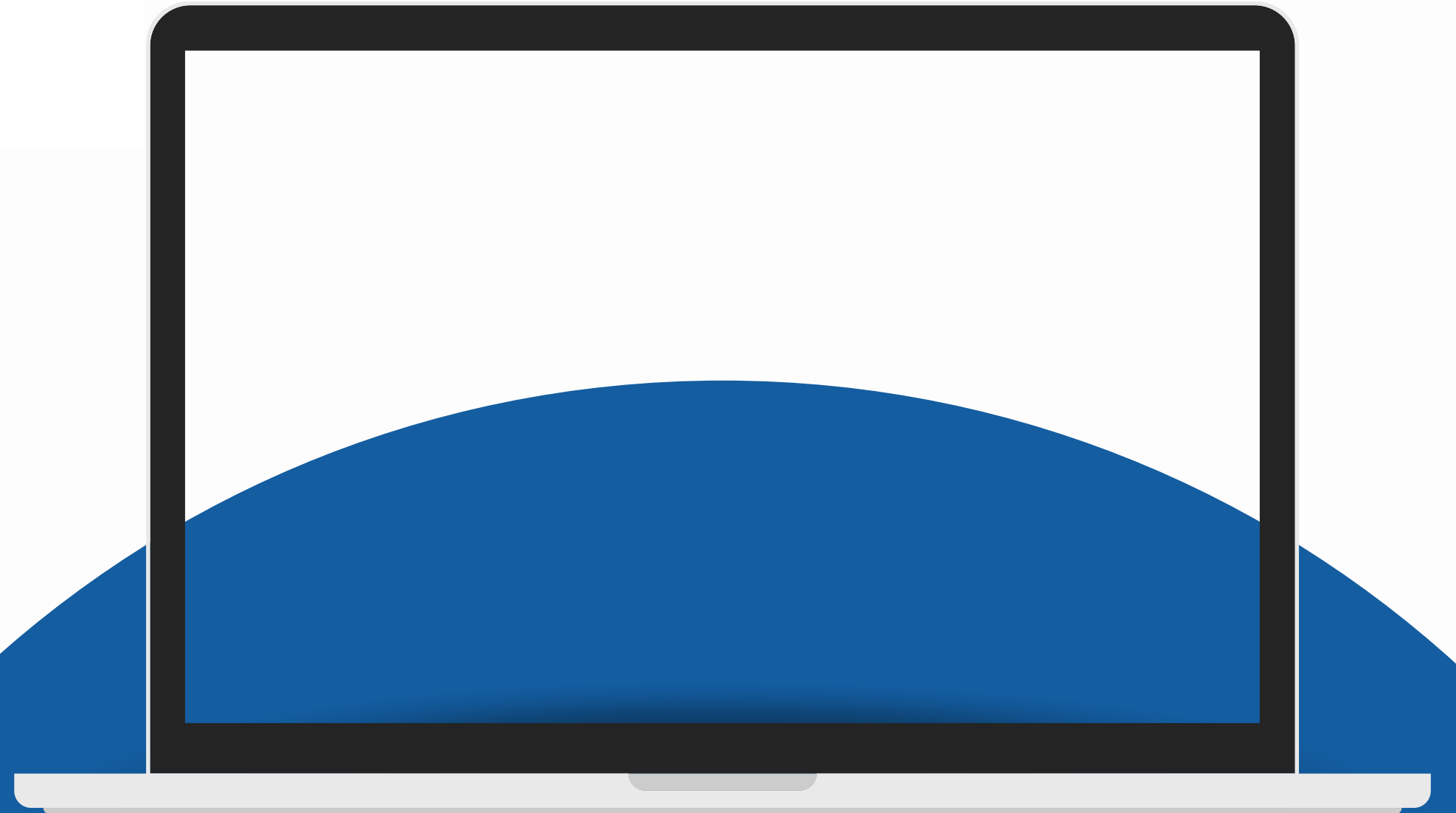


WELCOME!

ENCORE

PRESIDENTS

By: Glenn Fong and
Sandi Schwartz



ENCORE TRACK

Getting Started on an Encore Year

Club Action Plan

Club Experience

Management – Team Building

Courageous Conversations

Leverage your Rotary Why to do more good in the world



Southwest
PELS



ENCORE PRESIDENTS

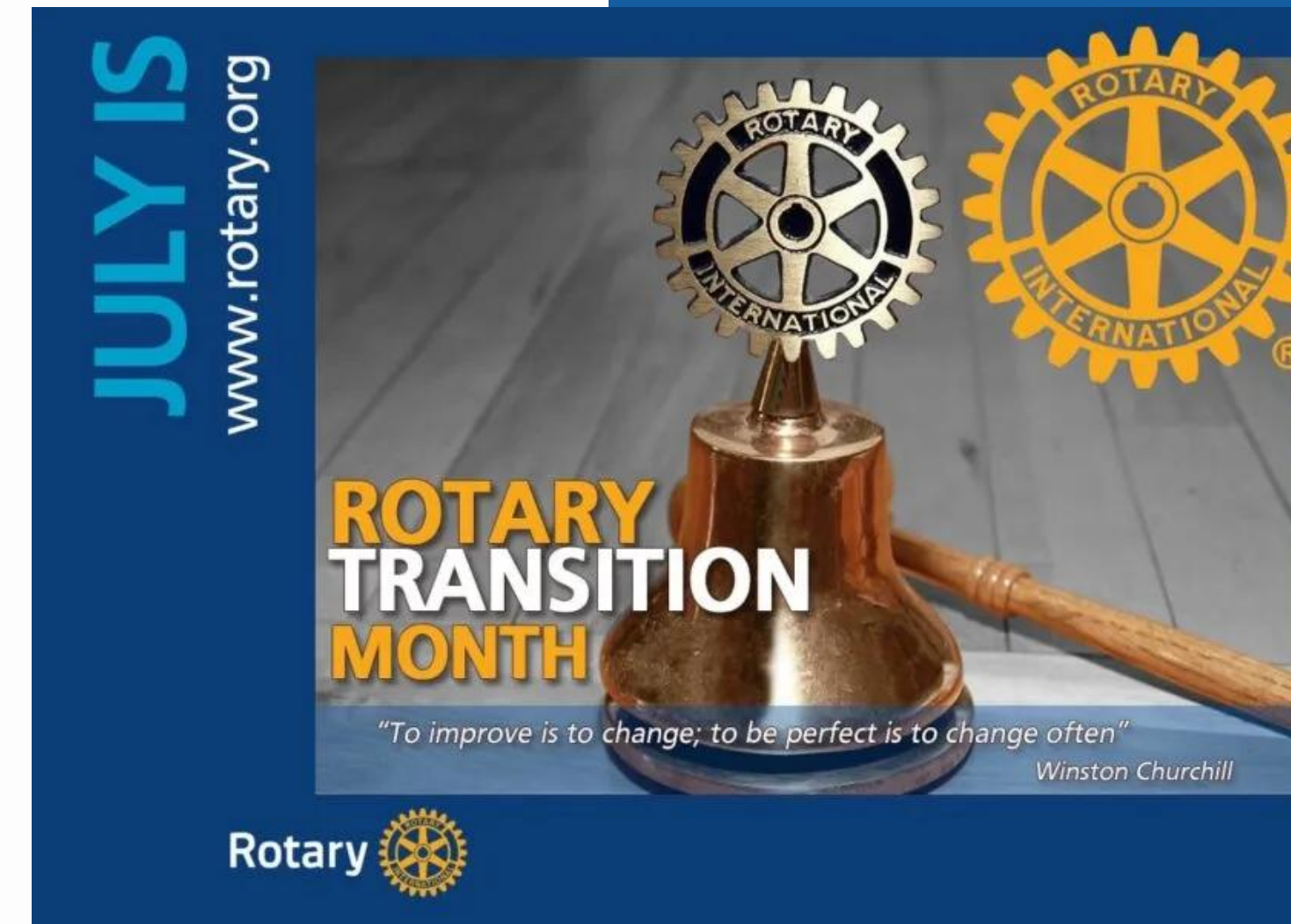
Get Started on an Encore Year

By: Glenn Fong and
Sandi Schwartz



Objectives

- Reflect on what led you to serve again
- Explore how leadership is within your club
- Identifying your leadership style





When were you club president last?



What is the size of your club?



What do you hope to get out of this weekend at Southwest PELS?

**What brought you back as
Club President again?**

**REPORT
OUT**

**What brought you back as
Club President again?**

**IF I ONLY KNEW THEN,
WHAT I KNOW NOW !**

LEADERSHIP IN YOUR CLUB **HAS BEEN?**



LEADERSHIP STYLE

Leadership Styles Inventory

The focus of this Inventory is to help you discover your current dominant leadership style, the one you gravitate to naturally. There are no right or wrong answers or preferred styles. All leadership styles can be effective. The more you understand your own dominant style and what's natural to you, the more you can be aware of your strengths and your vulnerabilities as a leader. Knowing your dominant style also allows you to select other styles to complement yours when you build a team that needs to work together.

Respond to the items below based on how you **most naturally are**, NOT how you would ideally like to be. Rate each statement by circling a number on a scale of 1 to 4, with '4' being the phrase in the group that **best describes you** and '1' being the phrase that is **least like you**. Circle only **ONE** number for each item. Read and rate each statement **on its own**, providing an individual rating on the '1 to 4' scale. Respond to **EVERY** item based solely on your instinct and not whether you think it is good or bad, right or wrong.

Least Like You -----1-----2-----3-----4----- Most Like You

| | | | | |
|--|---|---|---|---|
| 1. I learn best when I... | | | | |
| A. Rely on logical thinking and facts. | 1 | 2 | 3 | 4 |
| B. Am personally involved. | 1 | 2 | 3 | 4 |
| C. Can look for new patterns through trial and error. | 1 | 2 | 3 | 4 |
| D. Use hands-on activities and practical applications. | 1 | 2 | 3 | 4 |
| 2. When I'm at my best, I'm described as... | | | | |
| A. Dependable, accurate, logical, and objective. | 1 | 2 | 3 | 4 |
| B. Understanding, loyal, cooperative, and harmonious. | 1 | 2 | 3 | 4 |
| C. Imaginative, flexible, open-minded, and creative. | 1 | 2 | 3 | 4 |
| D. Confident, assertive, practical, and results-oriented. | 1 | 2 | 3 | 4 |
| 3. I respond best to instructors and bosses who... | | | | |
| A. Are factual and to the point. | 1 | 2 | 3 | 4 |
| B. Show appreciation and are friendly. | 1 | 2 | 3 | 4 |
| C. Encourage creativity and flexibility. | 1 | 2 | 3 | 4 |
| D. Expect me to be involved, to be active, and to get results. | 1 | 2 | 3 | 4 |
| 4. When working in a group, I tend to value... | | | | |
| A. Objectivity and correctness. | 1 | 2 | 3 | 4 |
| B. Consensus and harmony. | 1 | 2 | 3 | 4 |
| C. Originality and risk taking. | 1 | 2 | 3 | 4 |
| D. Efficiency and results. | 1 | 2 | 3 | 4 |

Leadership Styles Inventory Scoring Sheet

To determine your current dominant leadership style, translate the numbers from your Leadership Styles Inventory to the Scoring Sheet below. For example, if your answer to 1.A. in the Inventory was '3', place the number '3' in line 1.A. below. Then place the number you indicated for 1.B. in the survey in the 1.B. space below, and so on for all of the items. When finished, add the numbers in each of the Column's A, B, C, and D and record the total at the bottom of each Column.

Whichever Column has the most points in the end suggests your current dominant style and the Column with the lowest number of points suggests your least dominant style. Note there is a key word and an 'animal type' associated with each style. These descriptors and varied styles will be explored during the first day of Camp. **You MUST complete this Inventory and scoring no later than August 2, as you will need this information before you arrive at Camp on August 3.**

| | <u>A</u> | <u>B</u> | <u>C</u> | <u>D</u> |
|----------------|-------------------|----------------|-------------------|---------------|
| 1. | _____ | _____ | _____ | _____ |
| 2. | _____ | _____ | _____ | _____ |
| 3. | _____ | _____ | _____ | _____ |
| 4. | _____ | _____ | _____ | _____ |
| 5. | _____ | _____ | _____ | _____ |
| 6. | _____ | _____ | _____ | _____ |
| 7. | _____ | _____ | _____ | _____ |
| 8. | _____ | _____ | _____ | _____ |
| 9. | _____ | _____ | _____ | _____ |
| 10. | _____ | _____ | _____ | _____ |
| Totals: | _____ | _____ | _____ | _____ |
| | Analytical | Amiable | Expressive | Driver |
| | "Owl" | "Koala" | "Peacock" | "Lion" |



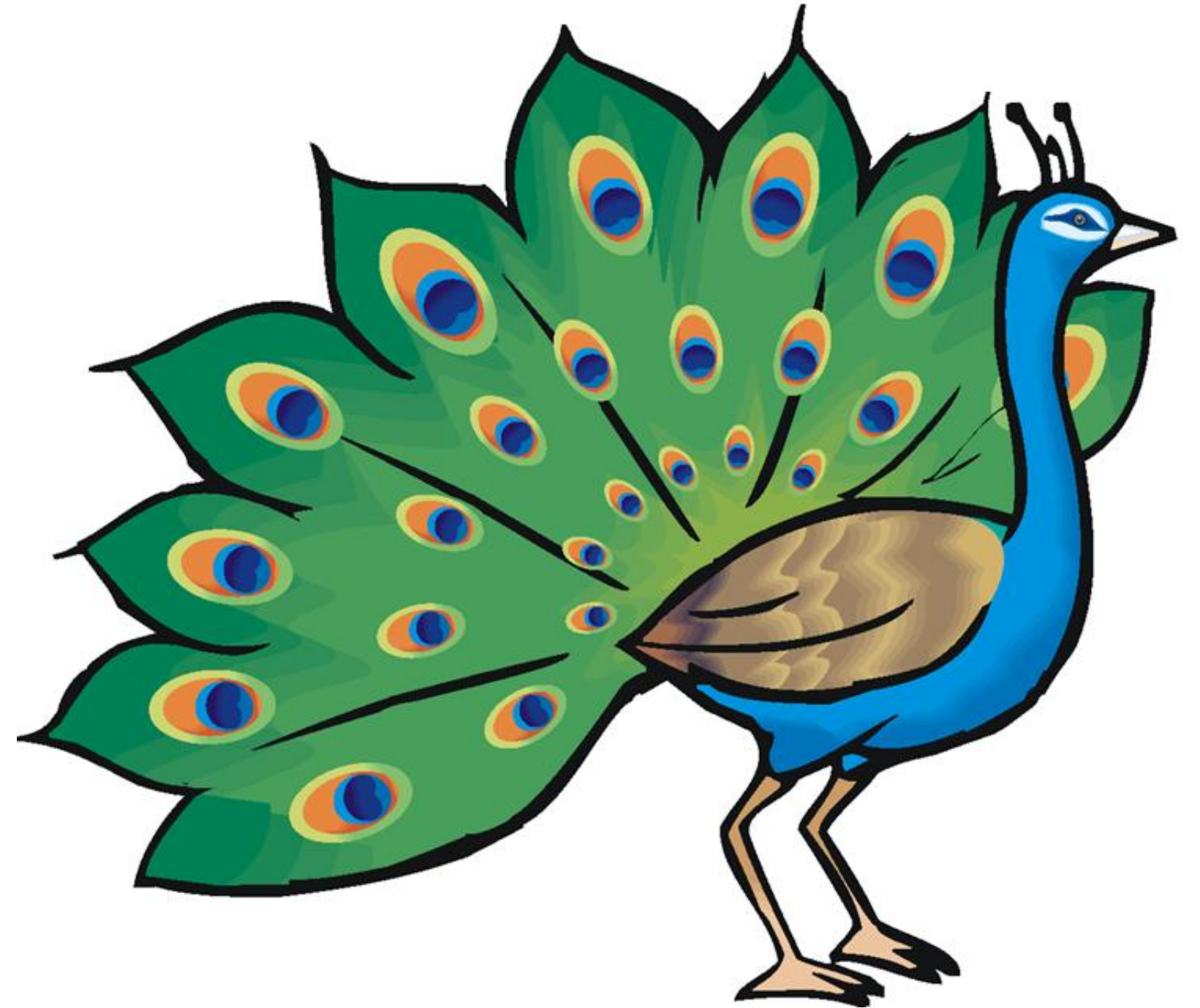
TRAITS AND QUALITIES OF YOUR ANIMAL?

What makes it great?



PEACOCK

- Loudest in room
- Flaunt talent in room
- Influencer
- Enthusiastic
- Nurture relationship
- Welcoming vibe
- Great Persuaders



LION

- Competitive- Like to win
- Not gold digger, Goal Diggers
- Super reliable
- People depend on us



OWL

- Thoughtful
- Deep Thinker
- Quiet
- Analytical
- Thinking ahead on problems
- Creative
- Wise Souls of the world



KOALA

- Hide emotions in front of others
- Most patience
- Rely on them
- Amazing listeners



PROCESS

Which is the best leadership style?

Lesson learned from this process?



QUESTIONS



**Logic will get you from
A to B. Imagination will
take you everywhere.**

Mocah

Albert Einstein

Session End



ENCORE PRESIDENTS

Action Plan

By: Glenn Fong and
Sandi Schwartz



Objectives

- Leverage experience for greater impact
- Identify your club's best practices
- Create positive change in your club
- Turning ideas into Action





**TOGETHER, WE SEE A WORLD
WHERE PEOPLE UNITE AND TAKE ACTION
TO CREATE LASTING
CHANGE ACROSS THE GLOBE,
IN OUR COMMUNITIES, AND IN OURSELVES.**

**Successful change bubbles up
from members
includes diverse views and
then empowers members
to contribute and to lead.**



The more
reflective
you are,

the more
effective
you are

**CREATE
LASTING
IMPACT**

About Rotary

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District Leadership

[VIEW](#)

General

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Membership

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Professional Development

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WHEN YOU WERE **LAST** CLUB PRESIDENT

- What worked
- What did not work
- What happened?
- Any changes?



REPORT OUT

- What worked
- What did not work
- What happened?
- Any changes?



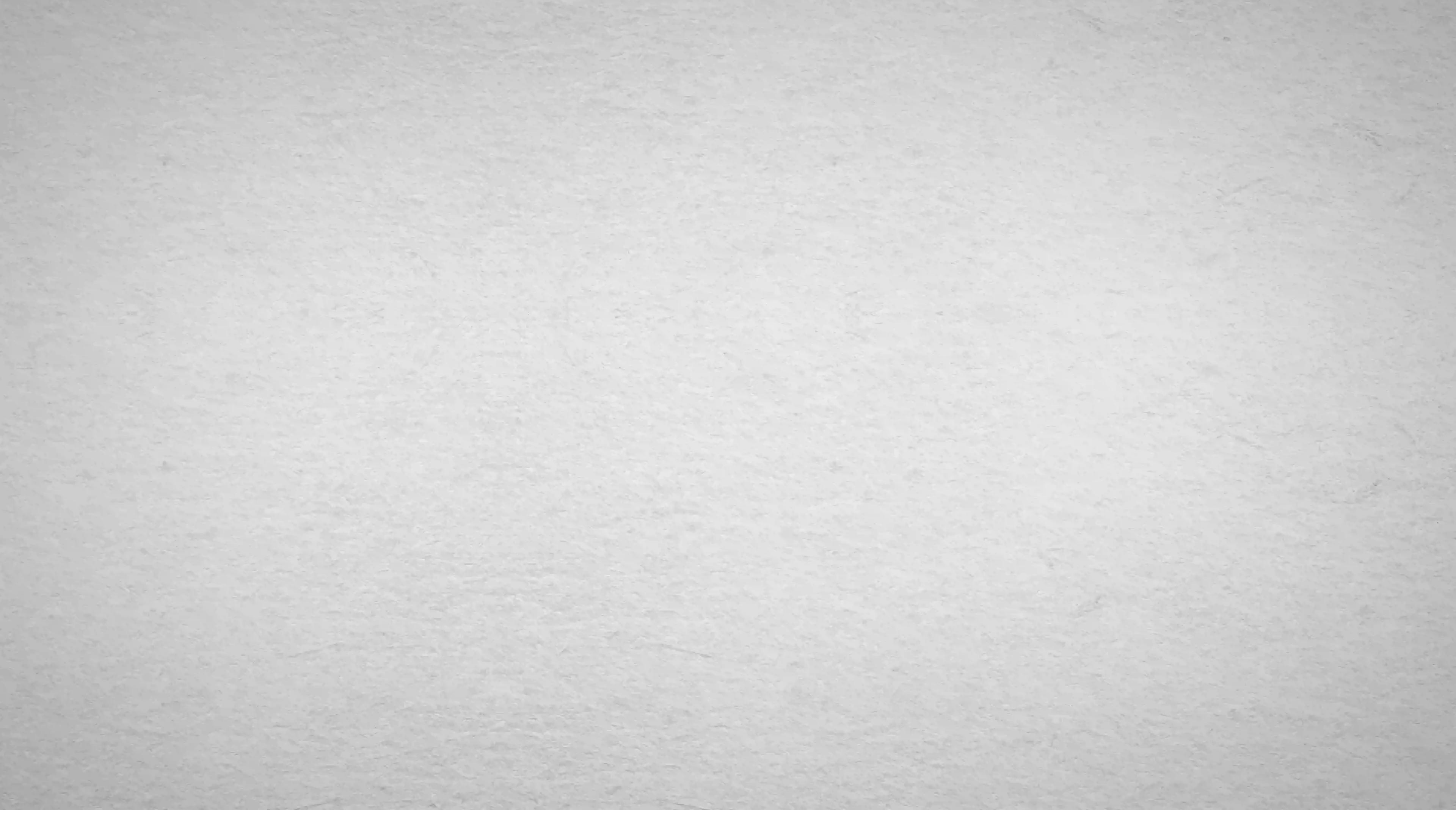


Fun things your club does?

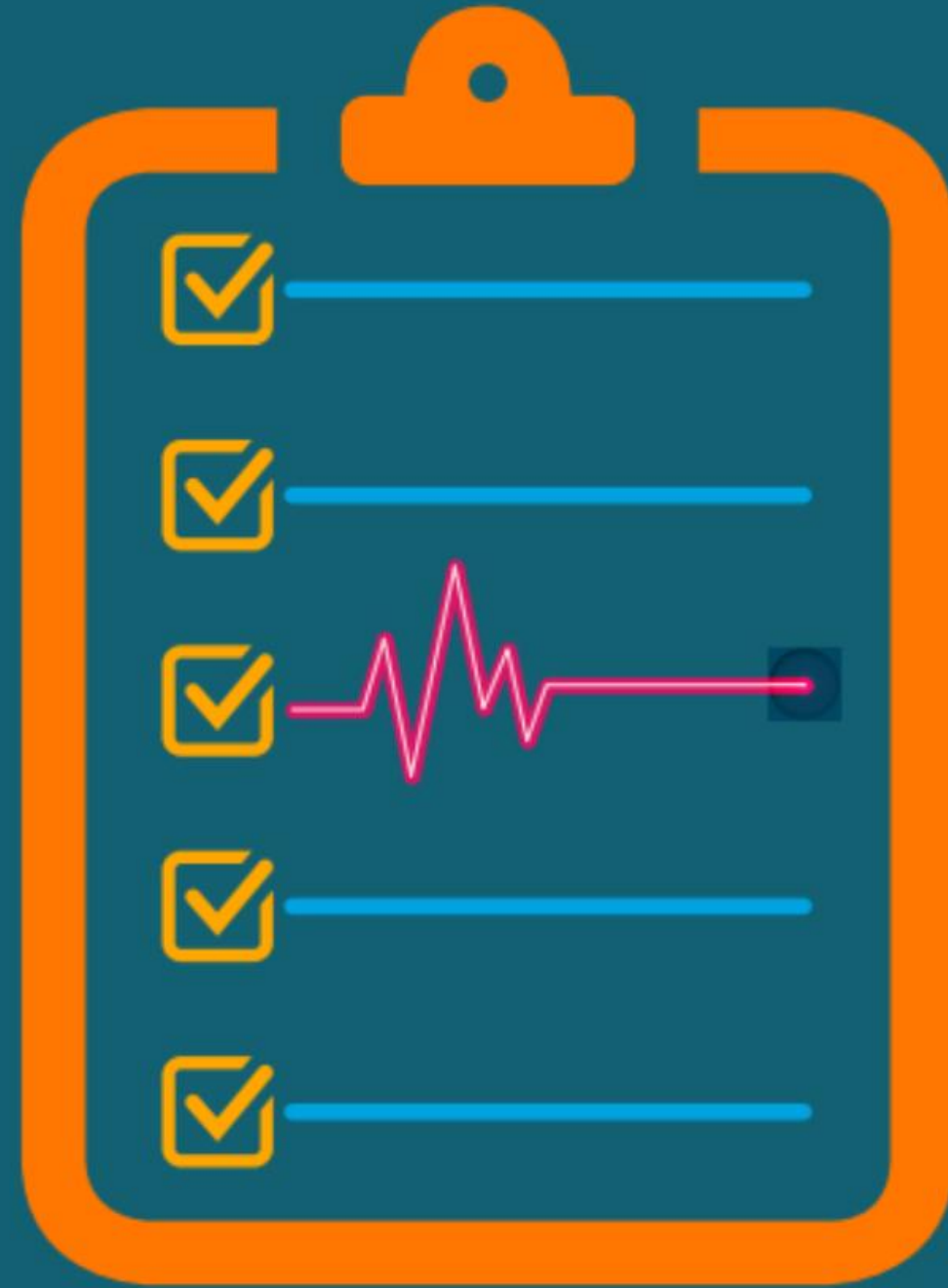
**REPORT
OUT**



Fun things your club does?







CLUB HEALTH CHECK





THE ACTION PLAN TOOLKIT

- Health Check
- Action Plan Flyer
- What Clubs Can Do flyer
- Strategic Planning Guide
- Action Plan Communication Guide



**CREATE
LASTING
IMPACT**



QUESTIONS

**“A goal without a plan
is just a wish.”**

Antoine de Saint-Exupéry

French Writer

Session End



Rotary

Southwest
PELS



INFORM
INSPIRE
EMPOWER

ENCORE PRESIDENTS

Club Experience

By: Glenn Fong and
Sandi Schwartz



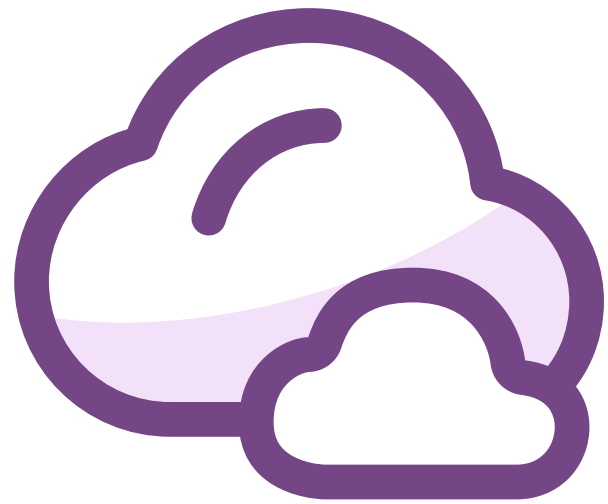
Objectives

- Examine what makes members stay or leave
- Evaluate club culture through member experience
- Develop strategies to re-energize meetings and service projects





Your Rotary Experience?



Reason(s) you stay in Rotary?

Map the Member Journey

Each table answers:

- What draws people in?
- What keeps them in the first 3 meetings?
- What sustains ongoing involvement?
- What causes drop-off?

Then:

Highlight friction points and brainstorm actions & fixes.



**REPORT
OUT**

Map the Member Journey

Each table answers:

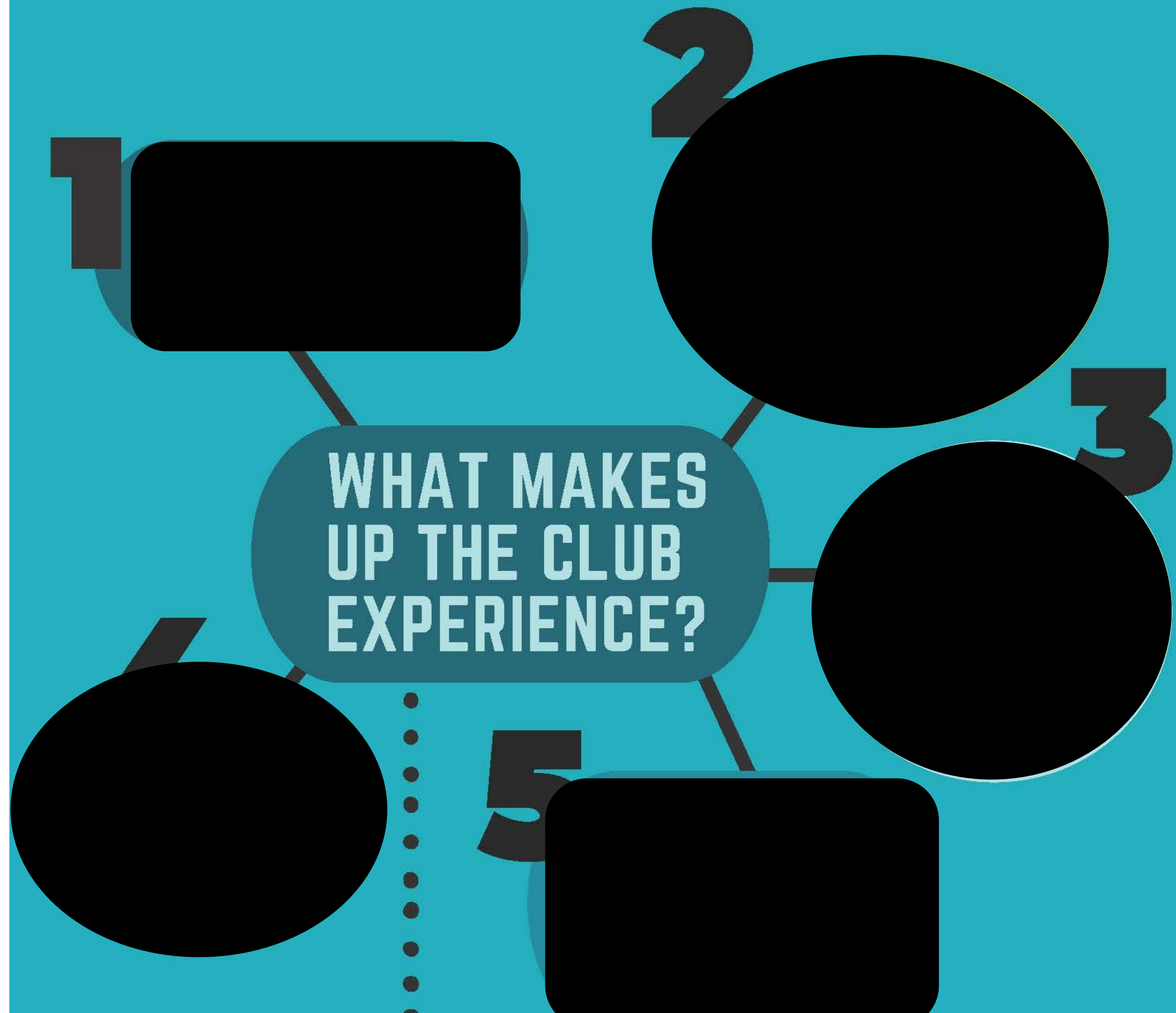
- What draws people in?
- What keeps them in the first 3 meetings?
- What sustains ongoing involvement?
- What causes drop-off?

Then:

Highlight friction points and brainstorm actions & fixes.



The Club Experience



An illustration of interlocking gears. A large yellow gear is in the foreground, with the word "quality" written on it in a blue, serif font. Below it, a blue gear is visible, with the word "experience" written on it in a blue, serif font. The background consists of various shades of blue and yellow, suggesting a complex mechanical system.

quality

experience

Membership

Attracting
Retaining



Membership

Attracting
Retaining



MEMBERSHIP TRENDS

2024-25 ROTARY CLUB MEMBERSHIP GAINS AND LOSSES

| Rotary Club Member Count* <i>(rounded for simplicity)</i> | (Gains/Losses) |
|--|--|
| 1,134,303 | 1 JULY 2024 Start Figure |
| 167,000 | new members admitted and former members readmitted |
| (19,000) | new members terminated |
| (161,000) | existing members terminated |
| 1,124,681 | 1 JULY 2025 Start Figure |



ROTARY INTERNATIONAL CALENDAR



2026-2027 PLANNING CALENDAR

| PLANNING CALENDAR FOR 2025-2026-2027 | | | |
|--|--|---|--|
| Rotary Year 2025-2026 - You are the President Elect and on July 1st the President | | Rotary year 2026-2027 | |
| | | July 1 through December 31, 2026 | You are now the President! |
| | | | January 1 through June 30, 2027 |
| Become familiar with Rotary Club Central and the RI website | Begin meeting regularly with your Board & committee chairs | Hold your 1st meeting. Set the stage for the year. | Attend Midterms if your District offers with PE and PEN |
| Get to know the people who will support you as they are selected: DG, AG and classmates | Focus on topics of goal setting, projects, events, fundraising membership and budgets | Schedule the 1st Board meeting and establish a year long calendar Review awards criteria and assign awards chair | Review progress toward the awards criteria for District and Presidential citation |
| Get to know your club members and learn their strengths and interests | Attend PE Retreat if offered in your District. | Establish protocol for Board Meetings, communication and conduct and outcomes. | Review progress toward goals for each Ave of Service and Committee. Make adjustments as necessary |
| Read and review your clubs bylaws, MOP, continuing resolution and budget | After the PE Retreat begin to develop your vision for your club and work out format for your meetings | Approve the budget, review bylaws and continuing resolutions and annual items | At a quarterly Club Assembly review progress toward goals with the club and what's to come |
| Visit other Rotary clubs to see how they operate, get fresh ideas, feel the culture, take notes - Important! | Get your leadership team to register and attend the District Training Assembly if offered | Hold the 1st of 4 Club Assemblies and determine how to include club members in annual plans | Involve new members and emerging leaders on committees and club activities |
| Think about what you really want to accomplish and what would make your year a success | Begin entering your club's goals into Rotary Club Central - TRF, Membership, service goals | Make plans for District Governor's visit and make sure everyone knows the protocol and importance including the Board | Make sure your PE is registered for midterms and for PETS |
| Review the 3 year rolling goals if your club has them developed OR create them with the club President line. | Attend PELS on Feb. 19-22, 2025 at LAX Marriott | Make sure important dates, events and projects are posted early and attendance encouraged | Work side by side with your PE and include them in decisions and actions |
| Begin selecting your Board (if possible)& meet with each member. Set up monthly meetings starting now. | Build a strong team based on common purpose and common goals | Register your leadership team for the District Conference | Submit data required for District awards and recognition on time with appropriate back up material |
| Attend your District Conference!! | Plan your 1st meeting. Set the tone and theme for the year. Intro your Board and Goals. | Oct/Nov Support your club's participation in TRF and encourage 100% club involvement. | Celebrate the year by attending the RI Convention in Dubai, UAE May 22-26, 2027 (tentative site) |
| Learn about your club's data base platform and how you might use it to communicate and build a data resource | Plan to attend the RI Convention in Taipei June 13-17, 2026 | Select your Club's PEN for 2028 - 29 by December 31st, 2026 | Sit back and relax as you watch and encourage your PE to take the leadership role. CELEBRATE! |
| Study your clubs website, Facebook page and Twitter account. Determine how you might use and how to improve | Review the District and RI theme or slogan for your year that will help you focus on goals and specific achievements | Implement a plan and regularly evaluate your club's progress toward its goals - provide feedback to the club | Celebrate accomplishments frequently, regularly and consistently |
| Learn about projects and fundraisers and determine new things you can bring to your club | Select speaker gifts that will help convey your theme, purpose or vision | Inspire every club member to participate in club activities | Create a special recognition award for extraordinary accomplishments within and without the club |

MEETINGS WORTH ATTENDING

January 2026

| Su | Mo | Tu | We | Th | Fr | Sa |
|----|----|----|----|----|----|----|
| 28 | 29 | 30 | 31 | 1 | 2 | 3 |
| 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 11 | 12 | 13 | 14 | 15 | 16 | 17 |
| 18 | 19 | 20 | 21 | 22 | 23 | 24 |
| 25 | 26 | 27 | 28 | 29 | 30 | 31 |

February 2026

| Su | Mo | Tu | We | Th | Fr | Sa |
|----|----|----|----|----|----|----|
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 8 | 9 | 10 | 11 | 12 | 13 | 14 |
| 15 | 16 | 17 | 18 | 19 | 20 | 21 |
| 22 | 23 | 24 | 25 | 26 | 27 | 28 |

March 2026

| Su | Mo | Tu | We | Th | Fr | Sa |
|----|----|----|----|----|----|----|
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 8 | 9 | 10 | 11 | 12 | 13 | 14 |
| 15 | 16 | 17 | 18 | 19 | 20 | 21 |
| 22 | 23 | 24 | 25 | 26 | 27 | 28 |
| 29 | 30 | 31 | 1 | 2 | 3 | 4 |

April 2026

| Su | Mo | Tu | We | Th | Fr | Sa |
|----|----|----|----|----|----|----|
| 29 | 30 | 31 | 1 | 2 | 3 | 4 |
| 5 | 6 | 7 | 8 | 9 | 10 | 11 |
| 12 | 13 | 14 | 15 | 16 | 17 | 18 |
| 19 | 20 | 21 | 22 | 23 | 24 | 25 |
| 26 | 27 | 28 | 29 | 30 | 1 | 2 |

May 2026

| Su | Mo | Tu | We | Th | Fr | Sa |
|----|----|----|----|----|----|----|
| 26 | 27 | 28 | 29 | 30 | 1 | 2 |
| 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 17 | 18 | 19 | 20 | 21 | 22 | 23 |
| 24 | 25 | 26 | 27 | 28 | 29 | 30 |
| 31 | 1 | 2 | 3 | 4 | 5 | 6 |

June 2026

| Su | Mo | Tu | We | Th | Fr | Sa |
|----|----|----|----|----|----|----|
| 31 | 1 | 2 | 3 | 4 | 5 | 6 |
| 7 | 8 | 9 | 10 | 11 | 12 | 13 |
| 14 | 15 | 16 | 17 | 18 | 19 | 20 |
| 21 | 22 | 23 | 24 | 25 | 26 | 27 |
| 28 | 29 | 30 | 1 | 2 | 3 | 4 |



January 2027

| Su | Mo | Tu | We | Th | Fr | Sa |
|----|----|----|----|----|----|----|
| 27 | 28 | 29 | 30 | 31 | 1 | 2 |
| 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 17 | 18 | 19 | 20 | 21 | 22 | 23 |
| 24 | 25 | 26 | 27 | 28 | 29 | 30 |
| 31 | 1 | 2 | 3 | 4 | 5 | 6 |

February 2027

| Su | Mo | Tu | We | Th | Fr | Sa |
|----|----|----|----|----|----|----|
| 31 | 1 | 2 | 3 | 4 | 5 | 6 |
| 7 | 8 | 9 | 10 | 11 | 12 | 13 |
| 14 | 15 | 16 | 17 | 18 | 19 | 20 |
| 21 | 22 | 23 | 24 | 25 | 26 | 27 |
| 28 | 1 | 2 | 3 | 4 | 5 | 6 |

March 2027

| Su | Mo | Tu | We | Th | Fr | Sa |
|----|----|----|----|----|----|----|
| 28 | 1 | 2 | 3 | 4 | 5 | 6 |
| 7 | 8 | 9 | 10 | 11 | 12 | 13 |
| 14 | 15 | 16 | 17 | 18 | 19 | 20 |
| 21 | 22 | 23 | 24 | 25 | 26 | 27 |
| 28 | 29 | 30 | 31 | 1 | 2 | 3 |

July 2026

| Su | Mo | Tu | We | Th | Fr | Sa |
|----|----|----|----|----|----|----|
| 28 | 29 | 30 | 1 | 2 | 3 | 4 |
| 5 | 6 | 7 | 8 | 9 | 10 | 11 |
| 12 | 13 | 14 | 15 | 16 | 17 | 18 |
| 19 | 20 | 21 | 22 | 23 | 24 | 25 |
| 26 | 27 | 28 | 29 | 30 | 31 | 1 |

August 2026

| Su | Mo | Tu | We | Th | Fr | Sa |
|----|----|----|----|----|----|----|
| 26 | 27 | 28 | 29 | 30 | 31 | 1 |
| 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| 9 | 10 | 11 | 12 | 13 | 14 | 15 |
| 16 | 17 | 18 | 19 | 20 | 21 | 22 |
| 23 | 24 | 25 | 26 | 27 | 28 | 29 |
| 30 | 31 | 1 | 2 | 3 | 4 | 5 |

September 2026

| Su | Mo | Tu | We | Th | Fr | Sa |
|----|----|----|----|----|----|----|
| 30 | 31 | 1 | 2 | 3 | 4 | 5 |
| 6 | 7 | 8 | 9 | 10 | 11 | 12 |
| 13 | 14 | 15 | 16 | 17 | 18 | 19 |
| 20 | 21 | 22 | 23 | 24 | 25 | 26 |
| 27 | 28 | 29 | 30 | 1 | 2 | 3 |

October 2026

| Su | Mo | Tu | We | Th | Fr | Sa |
|----|----|----|----|----|----|----|
| 27 | 28 | 29 | 30 | 1 | 2 | 3 |
| 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 11 | 12 | 13 | 14 | 15 | 16 | 17 |
| 18 | 19 | 20 | 21 | 22 | 23 | 24 |
| 25 | 26 | 27 | 28 | 29 | 30 | 31 |

November 2026

| Su | Mo | Tu | We | Th | Fr | Sa |
|----|----|----|----|----|----|----|
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 8 | 9 | 10 | 11 | 12 | 13 | 14 |
| 15 | 16 | 17 | 18 | 19 | 20 | 21 |
| 22 | 23 | 24 | 25 | 26 | 27 | 28 |
| 29 | 30 | 1 | 2 | 3 | 4 | 5 |

December 2026

| Su | Mo | Tu | We | Th | Fr | Sa |
|----|----|----|----|----|----|----|
| 29 | 30 | 1 | 2 | 3 | 4 | 5 |
| 6 | 7 | 8 | 9 | 10 | 11 | 12 |
| 13 | 14 | 15 | 16 | 17 | 18 | 19 |
| 20 | 21 | 22 | 23 | 24 | 25 | 26 |
| 27 | 28 | 29 | 30 | 31 | 1 | 2 |

April 2027

| Su | Mo | Tu | We | Th | Fr | Sa |
|----|----|----|----|----|----|----|
| 28 | 29 | 30 | 31 | 1 | 2 | 3 |
| 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 11 | 12 | 13 | 14 | 15 | 16 | 17 |
| 18 | 19 | 20 | 21 | 22 | 23 | 24 |
| 25 | 26 | 27 | 28 | 29 | 30 | 1 |

May 2027

| Su | Mo | Tu | We | Th | Fr | Sa |
|----|----|----|----|----|----|----|
| 25 | 26 | 27 | 28 | 29 | 30 | 1 |
| 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| 9 | 10 | 11 | 12 | 13 | 14 | 15 |
| 16 | 17 | 18 | 19 | 20 | 21 | 22 |
| 23 | 24 | 25 | 26 | 27 | 28 | 29 |
| 30 | 31 | 1 | 2 | 3 | 4 | 5 |

June 2027

| Su | Mo | Tu | We | Th | Fr | Sa |
|----|----|----|----|----|----|----|
| 30 | 31 | 1 | 2 | 3 | 4 | 5 |
| 6 | 7 | 8 | 9 | 10 | 11 | 12 |
| 13 | 14 | 15 | 16 | 17 | 18 | 19 |
| 20 | 21 | 22 | 23 | 24 | 25 | 26 |
| 27 | 28 | 29 | 30 | 1 | 2 | 3 |

July 2027

| Su | Mo | Tu | We | Th | Fr | Sa |
|----|----|----|----|----|----|----|
| 27 | 28 | 29 | 30 | 1 | 2 | 3 |
| 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 11 | 12 | 13 | 14 | 15 | 16 | 17 |
| 18 | 19 | 20 | 21 | 22 | 23 | 24 |
| 25 | 26 | 27 | 28 | 29 | 30 | 31 |

August 2027

| Su | Mo | Tu | We | Th | Fr | Sa |
|----|----|----|----|----|----|----|
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 8 | 9 | 10 | 11 | 12 | 13 | 14 |
| 15 | 16 | 17 | 18 | 19 | 20 | 21 |
| 22 | 23 | 24 | 25 | 26 | 27 | 28 |
| 29 | 30 | 31 | 1 | 2 | 3 | 4 |

September 2027

| Su | Mo | Tu | We | Th | Fr | Sa |
|----|----|----|----|----|----|----|
| 29 | 30 | 31 | 1 | 2 | 3 | 4 |
| 5 | 6 | 7 | 8 | 9 | 10 | 11 |
| 12 | 13 | 14 | 15 | 16 | 17 | 18 |
| 19 | 20 | 21 | 22 | 23 | 24 | 25 |
| 26 | 27 | 28 | 29 | 30 | 1 | 2 |

October 2027

| Su | Mo | Tu | We | Th | Fr | Sa |
|----|----|----|----|----|----|----|
| 26 | 27 | 28 | 29 | 30 | 1 | 2 |
| 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 17 | 18 | 19 | 20 | 21 | 22 | 23 |
| 24 | 25 | 26 | 27 | 28 | 29 | 30 |
| 31 | 1 | 2 | 3 | 4 | 5 | 6 |

November 2027

| Su | Mo | Tu | We | Th | Fr | Sa |
|----|----|----|----|----|----|----|
| 31 | 1 | 2 | 3 | 4 | 5 | 6 |
| 7 | 8 | 9 | 10 | 11 | 12 | 13 |
| 14 | 15 | 16 | 17 | 18 | 19 | 20 |
| 21 | 22 | 23 | 24 | 25 | 26 | 27 |
| 28 | 29 | 30 | 1 | 2 | 3 | 4 |

December 2027

| Su | Mo | Tu | We | Th | Fr | Sa |
|----|----|----|----|----|----|----|
| 28 | 29 | 30 | 1 | 2 | 3 | 4 |
| 5 | 6 | 7 | 8 | 9 | 10 | 11 |
| 12 | 13 | 14 | 15 | 16 | 17 | 18 |
| 19 | 20 | 21 | 22 | 23 | 24 | 25 |
| 26 | 27 | 28 | 29 | 30 | 31 | 1 |

CALENDARR.COM



www.calendarr.com

Main 2026 Holidays and Celebrations

| | | | |
|--------|------------------------|--------|-----------------------------|
| 1 Jan | New Year's Day | 21 Jun | Father's Day |
| 19 Jan | Martin Luther King Day | 4 Jul | Independence Day |
| 14 Feb | Valentine's Day | 14 Jul | Bastille Day |
| 16 Feb | Presidents' Day | 7 Sep | Labor Day |
| 17 Mar | Saint Patrick's Day | 16 Sep | Mexican Independence Day |
| 1 Apr | Passover | 12 Oct | Columbus Day (Most regions) |
| 3 Apr | Good Friday 2026 | 31 Oct | Halloween |
| 5 Apr | Easter Sunday | 3 Nov | Melbourne Cup |
| 6 Apr | Easter Monday | 6 Nov | Dhanteras |
| 6 Apr | Army Day | 11 Nov | Veterans Day |
| 14 Apr | Ambedkar Jayanti | 26 Nov | Thanksgiving Day |
| 10 May | Mother's Day | 21 Dec | Yule |
| 25 May | Memorial Day | 24 Dec | Christmas Eve |
| 16 Jun | Islamic New Year | 25 Dec | Christmas Day |
| 19 Jun | Juneteenth | | |



QUESTIONS



Experience is the best teacher.

Penelope Douglas

“ quote fancy

Session End

Rotary



PEOPLE OF ACTION



Southwest
PELS



ENCORE PRESIDENTS

**Management and
Team Building**

By: Glenn Fong and
Sandi Schwartz



Objectives

- Expand your team
- Recognize conscious and un-conscious bias
- Improve delegation and empowerment
- Foster shared ownership among officers and committees





Who's on Your Team?



MEASURE IMPLICIT BIAS IN YOUR ORGANIZATION



HRProfessionalsMagazine
for Human Resource Professionals



THERE ARE TWO TYPES OF BIAS – CONSCIOUS AND UNCONSCIOUS

YOUR TEAM

TEAM



TOGETHER
EVERYONE
ACHIEVES
MORE

**CREATE
LASTING
IMPACT**

TEAM BUILDING



10,904 Clubs
250,792 Rotaractors
184 Countries with Rotaract
Clubs



TEAM BUILDING

Interact



14,911 Clubs
342,953 Interactors
145 Countries

**SERVICE.
FRIENDSHIP.
FUN.**

O Ni Cu Zn Ga Ge As Se Br Kr
th Pd Ag Cd In Sn Sb Te I Xe
Ir Hg Pt Au Hg To At Rn

Take action, build international understanding, and make new friends around the world. Develop your leadership skills while you discover the power of Service Above Self, and find out how serious leadership can be seriously fun!

Interact
Rotary Sponsored Club

***CREATE
LASTING
IMPACT***

The graphic features a blue header with the text "SERVICE. FRIENDSHIP. FUN." Below this is a photograph of three young women in purple Interact sweatshirts sitting at a desk in front of a periodic table of elements. The bottom section contains a paragraph of text and the Interact logo.

TEAM BUILDING



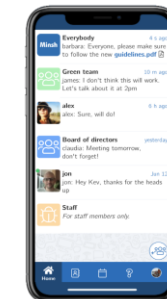
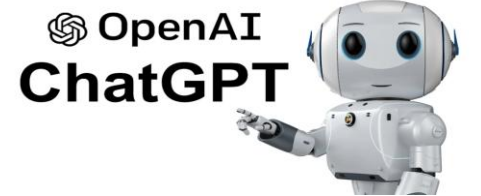
TEAM BUILDING



EVOLVING CLUB TECHNOLOGY



Artificial Intelligence (AI)



GoToMeeting



ClubRunner™

YouTube

vimeo







Archie - Your Rotary Companion

By Jason Kama

Using the creator's recommended model: GPT-5.2

Archie is your Rotary Leadership Advisor - an AI companion that helps engaged Rotarians navigate Rotary policy, plan events, set goals, and stay compliant using official RI documents and guides all in plain, practical language.

WHY JOIN **YOUR** CLUB?



**CREATE
LASTING
IMPACT**

SEARCH YOUR NEIGHBOR'S CLUB....

What do you see?

Google

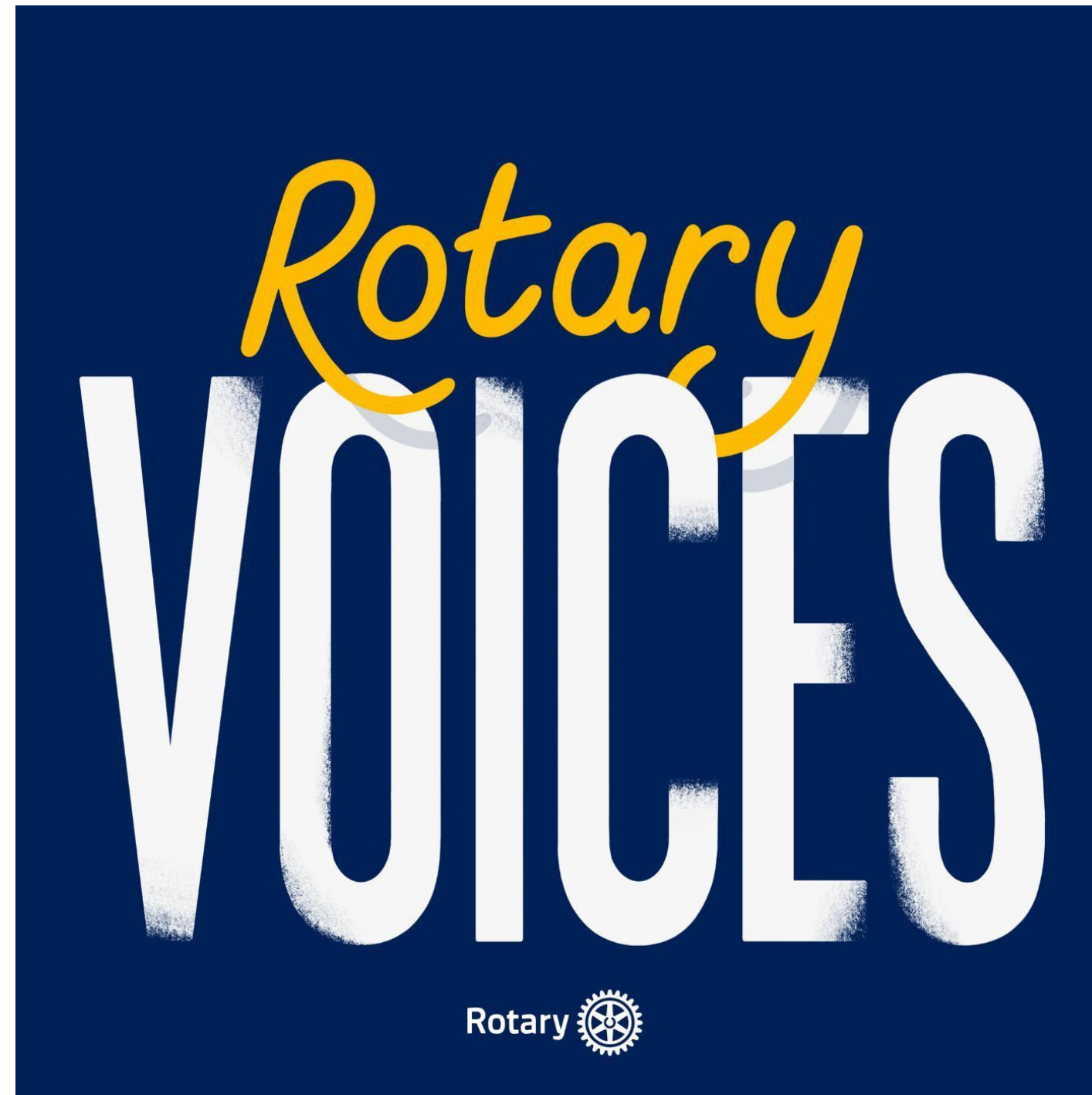


**CREATE
LASTING
IMPACT**

ROTARY MAGAZINE



ROTARY PODCAST



**CREATE
LASTING
IMPACT**

ROTARY 360 BLOG



**CREATE
LASTING
IMPACT**

ROTARY – MANAGE YOUR SUBSCRIPTIONS



How to make a People of Action pdf

Find your photo, save it where you can find it.

1. Sign on to My Rotary

- a. Rotary International website - Rotary.org
- b. Use My Rotary link and log in

2. Go to Brand Center

Use the Welcome to Rotary Brand Center box mid-page

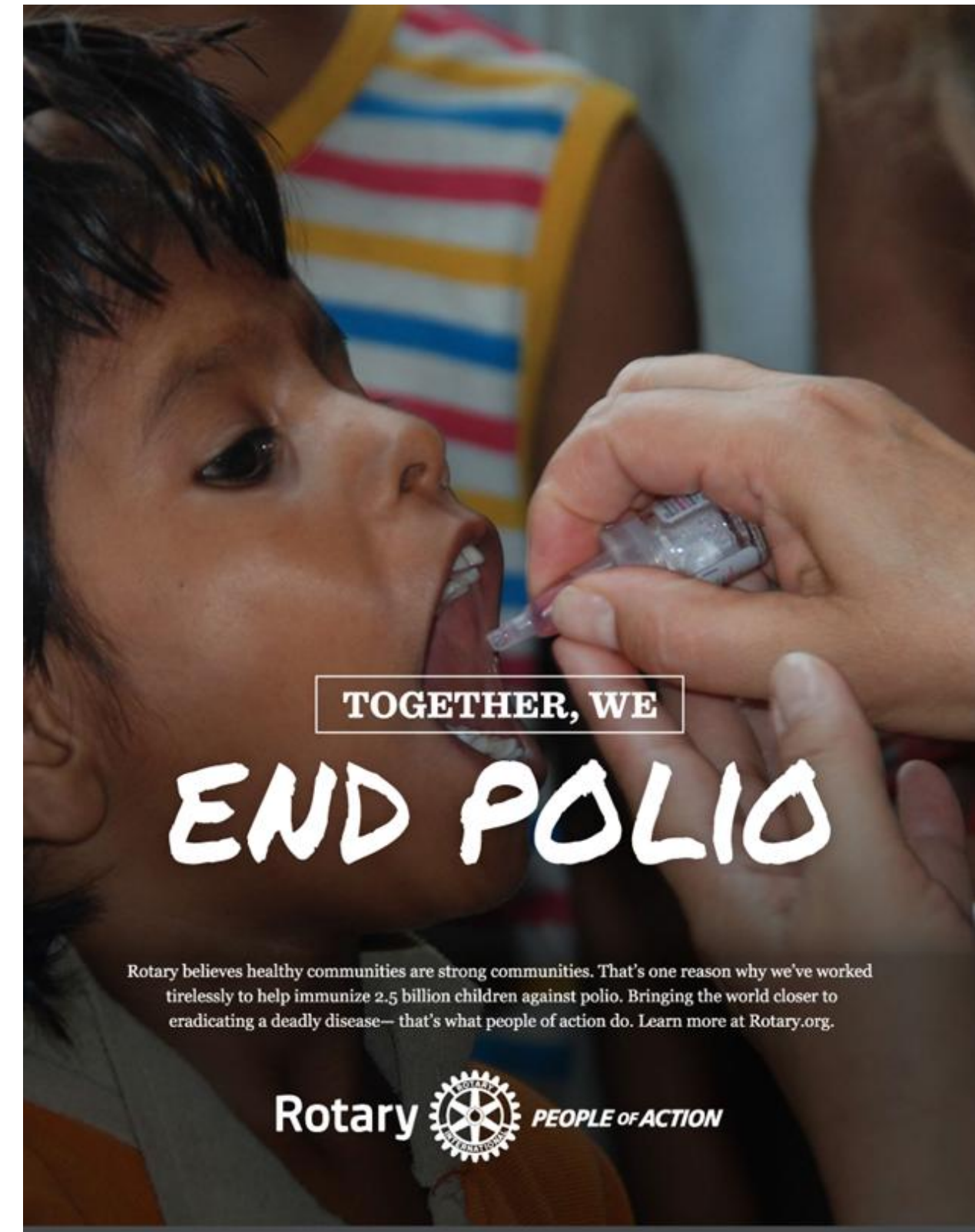
Q: What would you like to do today?

A: Find People of Action Materials

3. Go to Templates

Type of Template - I chose People of Action Print Ad

Click the “Create” button



4. Complete the dropdown box

a. Paper size, Edit content

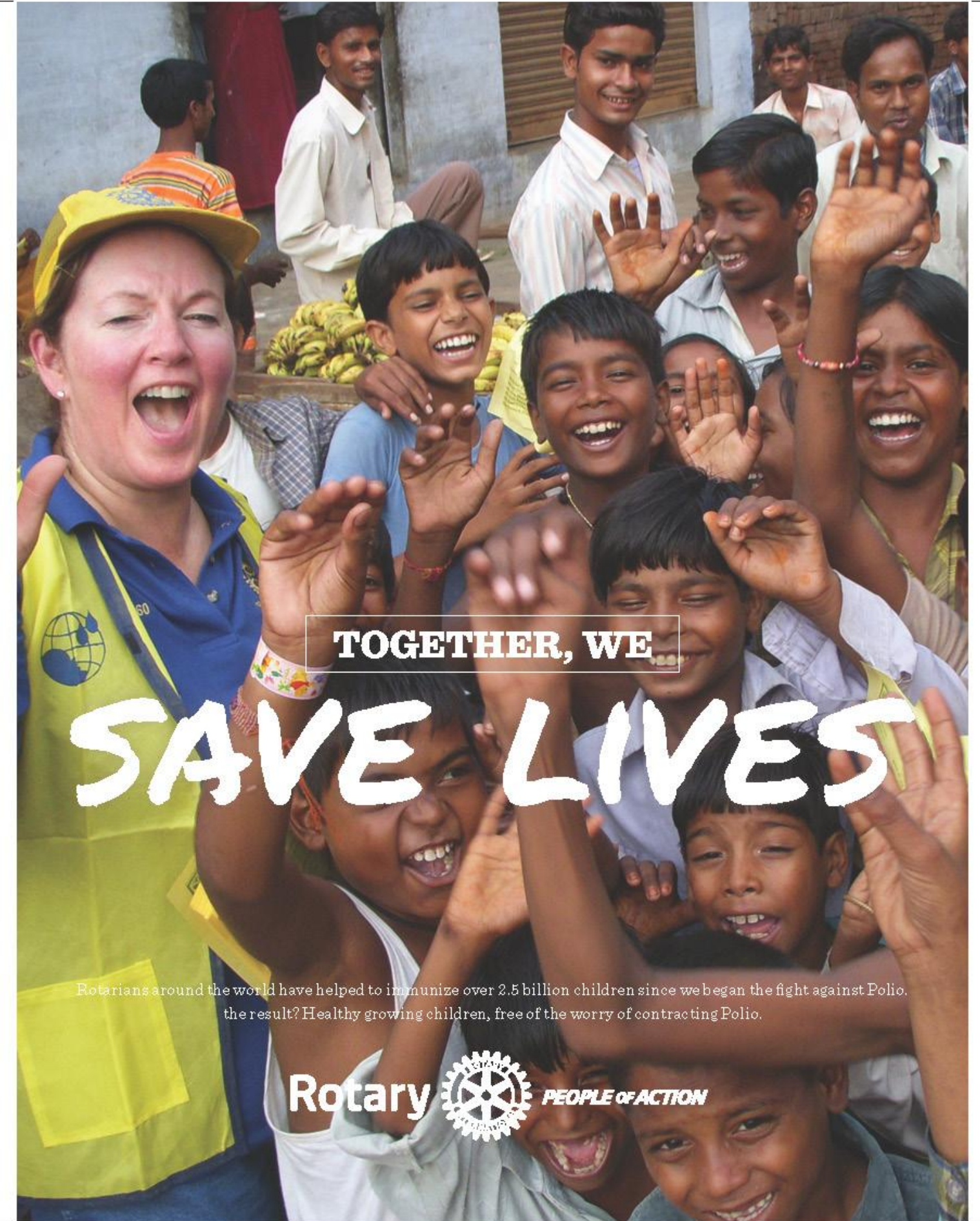
b. Choose a Verb - I chose End Polio

c. Choose your image source - I chose upload your own

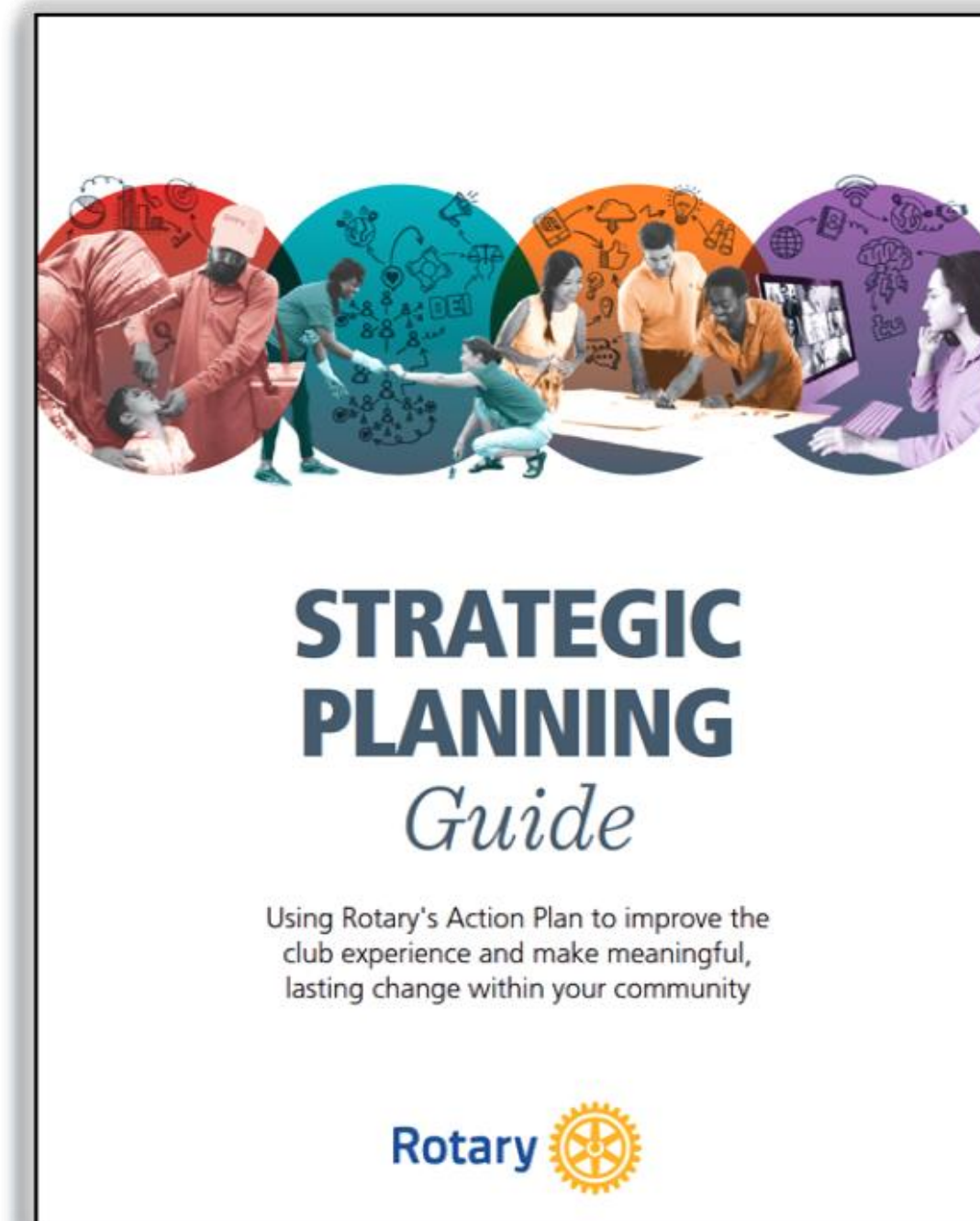
d. Click the tiny blue box near the phrase Upload Image

5. Click Upload your own Image

6. Wait for template to appear, then save to your device



STRATEGIC PLANNING GUIDE



**CREATE
LASTING
IMPACT**



QUESTIONS



IF YOU WANT TO **GO**
GO FAST **ALONE**

IF YOU WANT TO **GO**
GO FAR **TOGETHER**

African Proverb



Session End



Southwest
PELS



ENCORE PRESIDENTS

**Courageous
Conversations**

By: Glenn Fong and
Sandi Schwartz



Objectives

- Learn tools for handling difficult conversations
- Practice empathy and active listening
- Address conflict without damaging relationships



\$ € @

COMMUNICATION



COMMUNICATION BREAK DOWN

①

What the speaker means

②

What the speaker says/**writes**

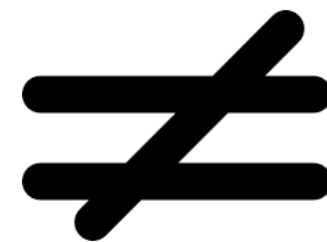


③

What the listener hears **or understands**

④

What the listener thinks the speaker means



THE ART OF REFLECTIVE LISTENING

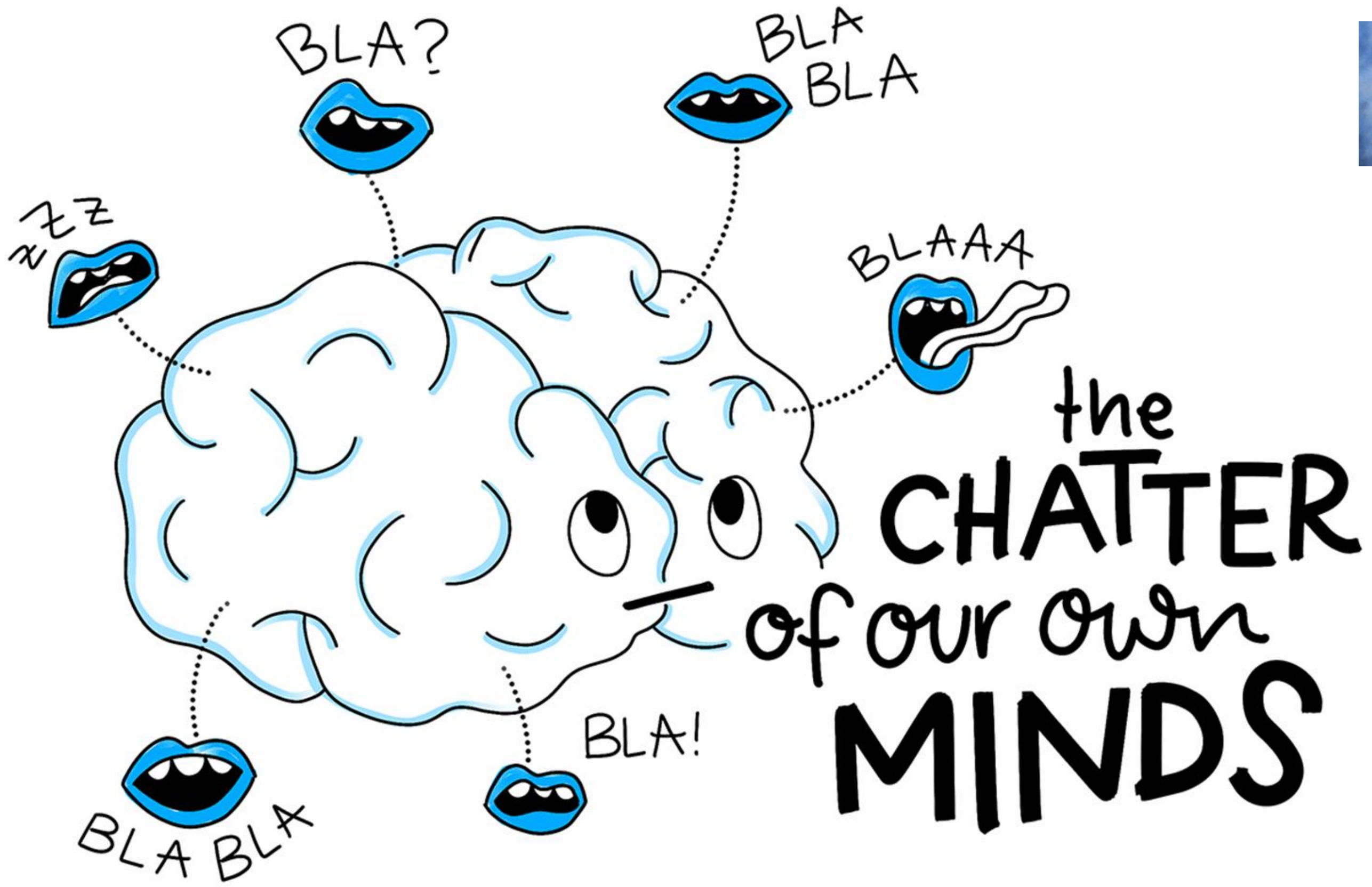
- Presence - Undivided attention
- Patience
- Use all senses
- Acceptance and non-judgment
- No interruptions and silence
- Curiosity
- Encouraging
- Reflections and summaries





GATEWAY BALL

Out



the
CHATTER
of our own
MINDS

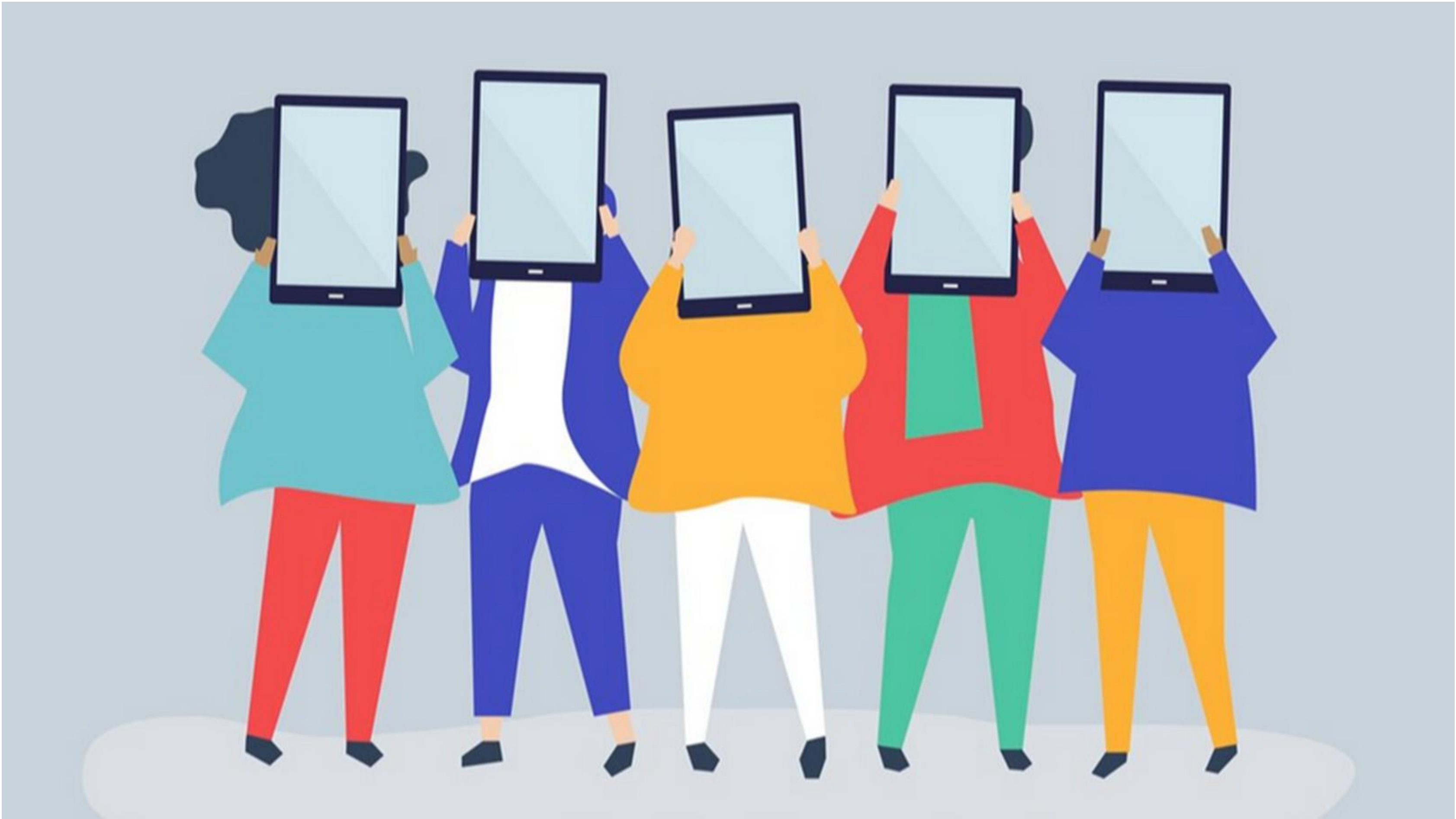


**Face-to-Face
Communication**

VS



Online Communication



> *PLAY* <

DRAFT, KEEP or TRADE

Draft, Keep or Trade



- Ronald
- Past club president in 2009
- Retired
- Doesn't do technology
- Paul Harris + 1
- Wants to be your Foundation Chair
- **DRAFT?**

Draft, Keep or Trade



- Lisa
- Ten-year member, lots of Rotary knowledge
- Current Membership Chair
- Slow in responding to email
- Going through stressful divorce

- **KEEP or TRADE?**

Draft, Keep or Trade



- Paula
- Newer member
- Lobbyist for an energy company
- Busy and travels a lot
- Prefers Zoom meetings
- Wants to be your Public Image Chair
- **DRAFT?**

Draft, Keep or Trade



- Jim
 - Small business contractor
 - Member for a few years
 - Can only attend online meetings
 - Single Dad with young kids
 - Wants to run your big fundraiser
-
- **DRAFT?**

Draft, Keep or Trade



- Monica
- Works in telecommunication
- Former Rotaractor
- Past member of an E-Club
- Communicates by text only
- Wants to be your Community Service Chair

- **DRAFT?**

Draft, Keep or Trade



- Steve
- Retired
- Twenty-year member, past president
- Many successful water projects around the world
- He's your global grants chair
- Wants the club to commit \$50,000 towards the next project or he will quit Rotary.
- **KEEP or TRADE?**

Draft, Keep or Trade



- Dan
- Retired
- Past District Governor
- Current club Polio Chair
- Major Donor and Paul Harris Society
- Declining health and missing deadlines
- **KEEP or TRADE?**

Thank you for playing

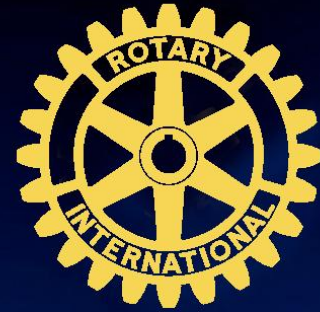
DRAFT, KEEP or TRADE

COURAGEOUS CONVERSATIONS

- PERSON

- PLACE

- THING



The Four Way Test

of the things we think, say and do

1. Is it the **TRUTH**?
2. Is it **FAIR** to all concerned?
3. Will it build **GOODWILL** and **BETTER FRIENDSHIPS**?
4. Will it be **BENEFICIAL** to all concerned?

**WHAT
HAPPENS IN
THIS ROOM**

**STAYS
IN THIS
ROOM**

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QUESTIONS

Life shrinks or
expands in
proportion to
one's courage.

ANÄIS NIN



Session End



ENCORE PRESIDENTS

**Leverage your Rotary Why to do more good in the world -
The Rotary Foundation**

By: Glenn Fong and
Sandi Schwartz



Club President Interview

After this session
First few Encore presidents,
30 second video each,
Being club president-again
Post for future club presidents

Objectives

- Reconnect Your Rotary Why
- Engage Members to the Foundation
- Translate Vision into Action





The
Rotary
Foundation



CHARITY NAVIGATOR RATING



Overall Score
97% out of 100



97% out of 100



99% out of 100



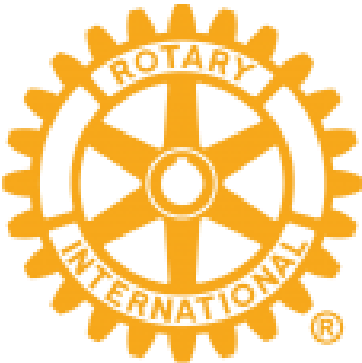
99% out of 100



99% out of 100

CHARITY NAVIGATOR RATING

The
Rotary
Foundation



100% out of 100



97% out of 100



97% out of 100



**END
POLIO
NOW**

Onset most recent wild poliovirus cases: Afghanistan: 10/24/25 Pakistan: 12/14/25

| Human cases confirmed | As of 2/10/26 | At the same time in | Total | Total | Total | Total | Total | Total |
|--|----------------------|----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | 2026 | 2025 | 2025 | 2024 | 2023 | 2022 | 2021 | 2020 |
| WPV (wild poliovirus) | 0 | n/a | 44 | 99 | 12 | 30 | 6 | 140 |
| WPV --Afghanistan | 0 | n/a | 13 | 25 | 6 | 2 | 4 | 56 |
| WPV--Pakistan | 0 | n/a | 31 | 74 | 6 | 20 | 1 | 84 |
| WPV-other countries | 0 | n/a | 0 | 0 | 0 | 8 | 1 | 0 |
| Variant (cVDPV) poliovirus caused cases | 1 | n/a | 225 | 463 | 539 | 878 | 699 | 1117 |

FEDERAL RESERVE NOTE

THE UNITED STATES OF AMERICA

1

1

A12345678B



A12345678B



ONE

1

1

ONE DOLLAR



World Fund



District Designated Funds (DDF)



World Fund

District Designated Funds (DDF)



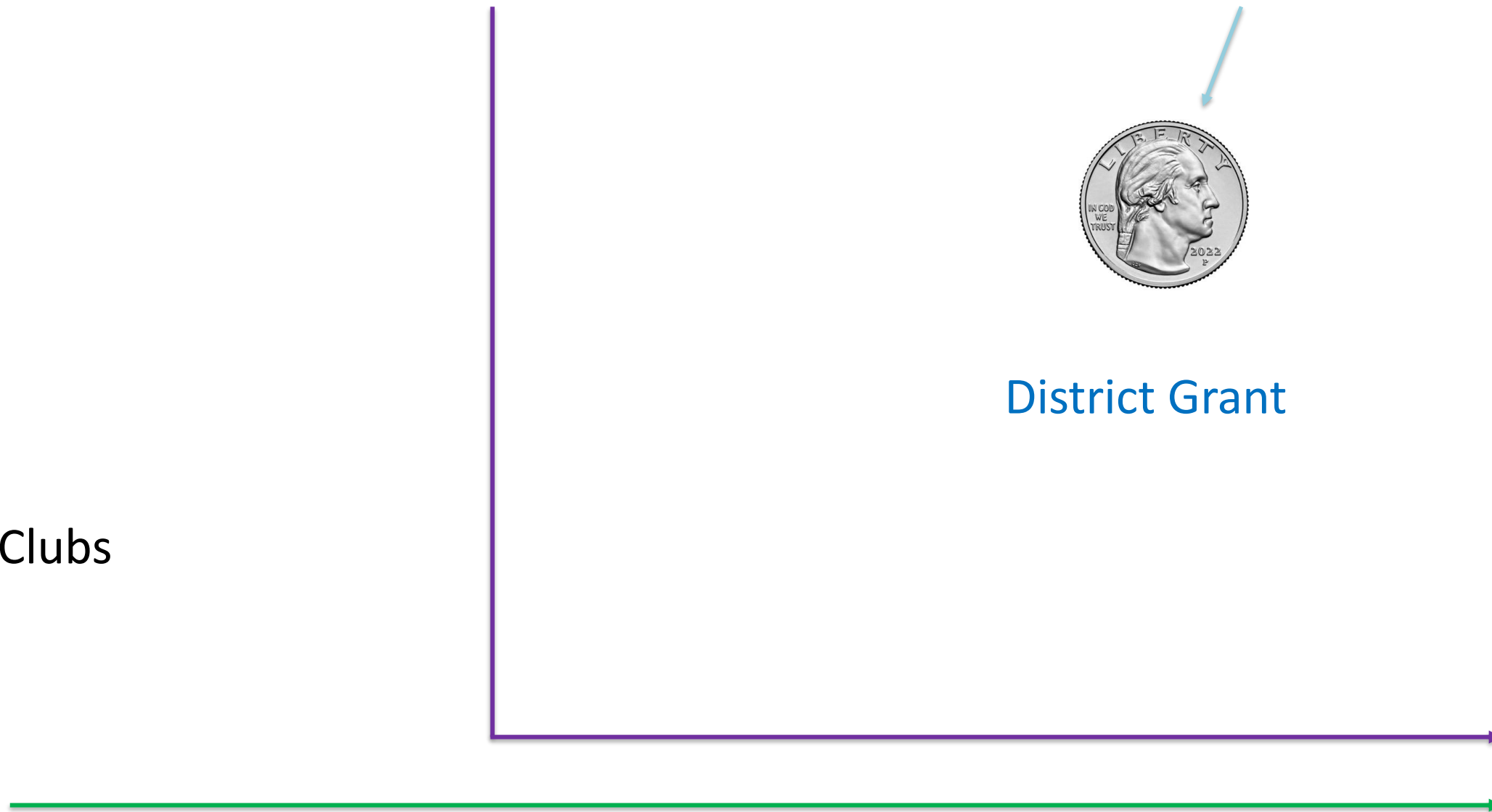
District Grant

Global Grant

Cash from Rotary Clubs
and Partners



Funds for Global Grants





**MAJOR
GIFTS
MAJOR
IMPACT**

ENDOWMENT FUND DESIGNATIONS

The principal of a contribution to the Endowment is never spent, but a portion of the earnings is made available annually for specific program activities. An outright gift or commitment of any amount can be designated to Rotary's Endowment to provide support of the following programs:

WORLD FUND

The World Fund provides general support, which is spent at the discretion of the Foundation wherever the need is greatest. The World Fund offers an opportunity for every Rotary district and club to participate in Foundation programs.

SHARE

Gifts designated for SHARE are split between the World Fund and District Designated Funds. The Rotary district of your choice uses District Designated Funds to participate in programs of the Foundation to improve communities locally and around the world.

AREAS OF FOCUS

Gifts designated for global grants support humanitarian projects, scholarships, and vocational training teams in a Rotary area of focus of your choice:

- PEACEBUILDING AND CONFLICT PREVENTION**
- DISEASE PREVENTION AND TREATMENT**
- WATER, SANITATION, AND HYGIENE**
- MATERNAL AND CHILD HEALTH**
- BASIC EDUCATION AND LITERACY**
- COMMUNITY ECONOMIC DEVELOPMENT**
- ENVIRONMENT**

ROTARY PEACE CENTERS

Gifts to the Rotary Peace Centers support the Foundation's partnerships with leading universities around the world to train professionals in conflict resolution, peace studies, international relations, and related disciplines.



**MAJOR
GIFTS
MAJOR
IMPACT**

GLOBAL GRANTS Endowment Naming Opportunities

The Rotary Foundation offers special opportunities to create a customized fund within Rotary's Endowment that will provide ongoing support for global grants in perpetuity. Donors can create a lasting legacy in their name or in honor of a loved one. By making an outright gift or a commitment in their estate plans, donors can support their favorite Rotary program forever.

Donors who create an endowment during their lifetime receive an annual financial summary on the performance of their fund. In addition, these donors receive information about their gift and the grant(s) it supports.

Global grants are humanitarian projects, scholarships, or vocational training teams sponsored by Rotary clubs or districts in one of Rotary's areas of focus:

- PEACEBUILDING AND CONFLICT PREVENTION**
- DISEASE PREVENTION AND TREATMENT**
- WATER, SANITATION, AND HYGIENE**
- MATERNAL AND CHILD HEALTH**
- BASIC EDUCATION AND LITERACY**
- COMMUNITY ECONOMIC DEVELOPMENT**
- ENVIRONMENT**

\$250,000+ CUSTOMIZED GLOBAL GRANT FUND

Donors may tailor their fund to emphasize their philanthropic priorities.

*For a gift of **\$250,000** or more, the donor may **select two** of these priorities.*

*For a gift of **\$500,000** or more, the donor may **select three** of these priorities.*

- Activity (humanitarian project, scholarship, or vocational training team)
- Area of focus
- District that will sponsor the grant
- Geographic location (such as Africa, Asia, or Latin America)

For example: The John and Jane Smith Endowed Fund for Maternal and Child Health provides the couple's home district in California with funding for humanitarian grants that enhance maternal and child health anywhere in the world.

When the donor selects the district that will sponsor the grant, the district will be able to access the available earnings for a global grant project. The district may choose to fund a global grant with endowment earnings alone, or they may supplement the earnings with District Designated Funds and/or cash contributions. Earnings that are not used will carry over and accumulate until the district accesses them for a global grant.

When the donor does not specify a district, the available earnings will be applied by the Foundation to a global grant after it is approved as part of the Foundation's match of District Designated Funds.

\$150,000+ ACTIVITY GLOBAL GRANT FUND

Donors may choose to support either humanitarian projects, scholarships, or vocational training teams in any of the areas of focus. Available earnings will be applied to the global grant(s) as part of the Foundation's match of District Designated Funds.

For example: The John and Jane Smith Endowed Scholarship supports scholarships for graduate students in one of the areas of focus.

\$25,000+ GENERAL SUPPORT FUND

Endows support for one of the following: the donor's district through SHARE, general support to the World Fund, or one of Rotary's areas of focus (listed above).

All amounts are in U.S. dollars.



MAJOR
GIFTS
MAJOR
IMPACT

ROTARY PEACE CENTERS Endowment Naming Opportunities

The Rotary Foundation offers special opportunities to create a customized fund within Rotary's endowment that will provide ongoing support for the Rotary Peace Centers in perpetuity. Donors can create a lasting legacy in their name or in honor of a loved one. By making an outright gift or a commitment in their estate plans, donors can support their favorite Rotary program forever.

Donors who create an endowment during their lifetime receive an annual financial summary on the performance of their fund. In addition, select designations receive information about their fund's activity, the aspect of the program they support, and the overall Rotary Peace Centers program.

\$1,500,000 ROTARY PEACE MASTER'S FELLOWSHIP

Endows a master's degree Rotary Peace Fellow **every year** at a Rotary Peace Center.

\$1,000,000 ROTARY PEACE MASTER'S FELLOWSHIP

Endows a master's degree Rotary Peace Fellow **every two years** at a Rotary Peace Center.

\$1,000,000 ROTARY PEACE CERTIFICATE FELLOWSHIPS

Endows **four** professional development certificate program Rotary Peace Fellowships each year.

\$750,000 ROTARY PEACE MASTER'S FELLOWSHIP

Endows a master's degree Rotary Peace Fellow **every three years** at a Rotary Peace Center.

\$500,000 ROTARY PEACE MASTER'S FELLOWSHIP

Endows a master's degree Rotary Peace Fellow **every four years** at a Rotary Peace Center.

\$500,000 ROTARY PEACE CERTIFICATE FELLOWSHIPS

Endows **two** professional development certificate program Rotary Peace Fellowships each year.

\$500,000 ENTREPRENEURIAL ROTARY FUND FOR PEACE

Endows support for new approved opportunities within Rotary's peace programs. Examples may include workshops, retreats, and other strategic initiatives.

\$250,000 ROTARY PEACE CERTIFICATE FELLOWSHIP

Endows **one** professional development certificate program Rotary Peace Fellowship each year.

\$100,000 ROTARY PEACE CENTER ANNUAL SEMINAR

Endows support for the annual seminar at a Rotary Peace Center.

\$25,000+ ROTARY PEACE CENTER GENERAL SUPPORT

Endows general support for the Rotary Peace Centers program.

\$25,000 ROTARY PEACE FELLOW LEADERSHIP RETREAT

Endows support for the biennial retreat bringing together peace fellows on a mutually beneficial topic.

All amounts are in U.S. dollars.

The
Rotary
Foundation



Rotary Experiences



We make a living by what we get.
We make a life by what we give.

Winston Churchill



**DOUBLE
FEATURE**

**THINK
OUTSIDE
THE**

BOX







TRY

SOMETHING

NEW



THE FOUR-WAY TEST

of the things we think, say, or do

first...

Is it the **TRUTH?**

second...

am I **concerned?**

Will it build **GOODWILL**
BETTER FRIENDSHIPS?

third...

Will it be **BENEFICIAL**
to all **concerned?**



QUESTIONS

never be afraid

TO TRY SOMETHING

NEW REMEMBER

AMATEURS BUILD THE ARK

- PROFESSIONALS -

BUILT THE TITANIC

Club President Interview

After this session
First few Encore presidents,
30 second video each,
Being club president-again
Post for future club presidents

THANK

YOU!